

## SAGE MAS 500



### CUSTOMER SUCCESS STORY

#### CUSTOMER

Harris Tea

#### INDUSTRY

Tea manufacturer and distributor

#### LOCATION

Moorestown, NJ

#### Number of Locations

Four

#### Number of Employees

200+

#### SYSTEM

Sage MAS 500

#### Modules in Operation

- Sales Order
- Purchase Order
- General Ledger
- Accounts Payable
- Accounts Receivable
- Advanced Consolidations
- Cash Management
- Multicurrency Management
- Alerts
- Advanced Manufacturing
- Advanced Planning and Scheduling
- Material Requirements Planning (MRP)
- Inventory Management
- Customizer

## Harris Tea Delivers a “World of Flavor” With Sage MAS 500

Meetesh Shah, CIO of Harris Tea, and his team are big fans of Sage Software products. His employer had used them “forever,” he says, beginning with the DOS version of Sage MAS 90, then migrating to Sage MAS 200 as the business grew. But when Harris acquired another large tea company, it needed a full-featured ERP system—more than Sage MAS 200 could offer.

“We looked at all the competitors, large and small,” explains Shah. “We selected Sage MAS 500 ERP for its simplicity, openness, comprehensiveness, and powerful integration—and because we’d been so satisfied with Sage Software in the past.”

#### Integration Fits to a “Tea”

One misconception Shah had to overcome was that Sage MAS 500 could only handle discrete manufacturing, whereas the tea industry requires some unique process manufacturing features not found in typical products. But the superior integration capabilities and features in Sage MAS 500, coupled with AT21, a plant floor software



for process manufacturing by iRely Solutions, dispelled this fallacy. “We were concerned that Sage MAS 500 could not perform product tracing at the level we needed, and we almost rejected it for that reason,” he says. “But we liked the features in Sage MAS 500 so much that we decided to try to make it work. This was definitely the right decision. We discovered that our integration to a specialized shop floor system lets us trace right down to lot numbers, making it an ideal solution for us.”

Harris Tea uses Sage MAS 500 to manage manufacturing and inventories for multiple companies at different locations, overseeing more than 5 million cases of tea every year.

#### CHALLENGE

When Harris acquired another tea company, it needed a robust, open ERP system.

#### SOLUTION

Upgrade from Sage MAS 200 to Sage MAS 500 for seamless integration of data on multiple companies' products.

#### RESULTS

Without Sage MAS 500, Harris would have to hire at least 12 more people.



Your business in mind.

