



CUSTOMER SUCCESS STORY

CUSTOMER

MedBridge Healthcare LLC

INDUSTRY

Healthcare ancillary provider services

LOCATION

Greenville, SC

Number of Locations

40

Number of Employees

103

SYSTEM

Sage MAS 500

Modules in Operation

- General Ledger
- Microsoft FRx Desktop
- Accounts Payable
- FAS Asset Accounting
- Cash Management

MedBridge Gets Better Night's Sleep With Sage MAS 500

"For 10 years, our accounting system was like a bad dream," says Pam Matthews, vice president of information systems.

"We used Great Plains," she continues, "and had to add four separate third-party modules to achieve all the required functionality. The modules required interfacing in order to work with Great Plains, and they had to be purchased and updated individually. Maintenance was a nightmare, too. We figured there had to be a better answer."

Growth Brings Wake-Up Call

MedBridge was in a growth phase with numerous acquisitions underway, and couldn't afford to waste time on software difficulties. Its Sleepworks division provides diagnostic services for people with sleep disorders through 40 independent, physician-owned, or hospital-based facilities, mostly in the Southeast. Sleepworks develops relationships with sleep-trained physicians to offer a comprehensive disease-management approach. Another division, MedBridge Home Medical, provides respiratory care services.



"We selected Sage MAS 500 ERP as a replacement for Great Plains when we were reformulating our business into a new corporate entity," says Matt Mellott, CFO for MedBridge Healthcare. "Its key selling points were flexibility and integration—essential in an industry that's changing as fast as ours is."

Sage MAS 500 for Financial Mastery

MedBridge now runs all of its core financials on Sage MAS 500, including the General Ledger and Accounts Payable. It recently adopted the FAS Asset Accounting module as part of Sage MAS 500 to manage fixed assets—the furnishings, computers,

CHALLENGE

Great Plains software did not integrate smoothly with third-party modules, offer inter-company accountability, or provide a seamless system for managing rapidly expanding business.

SOLUTION

Sage MAS 500 with financial, fixed assets, and cash management modules now run all aspects of 40 site operations.

RESULTS

Training time on software cut by half; company setup time reduced by 75 percent; system maintenance requirements reduced by half.



Your business in mind.

