



CUSTOMER SUCCESS STORY

CUSTOMER

Milwaukee Brewers
Baseball Club

INDUSTRY

Major League baseball team

LOCATION

Milwaukee, Wisconsin

Number of Locations

One

Number of Employees

1,400 in season

SYSTEM

Sage MAS 500

Modules in Operation

- General Ledger
- Accounts Payable
- Accounts Receivable
- Cash Management
- Purchase Order
- Sage FAS
- Abra Payroll
- Abra HR

Sage MAS 500 Hits a Homer With Milwaukee Brewers

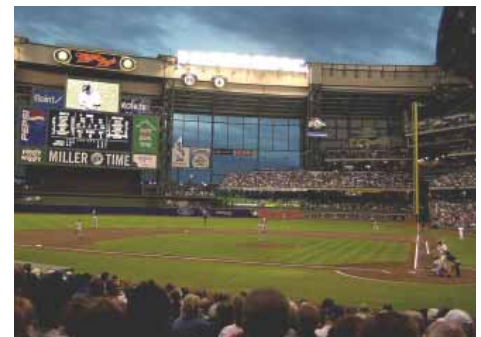
Hank Aaron, Rollie Fingers, and Robin Yount would be proud of their home team for ditching its aging DOS-based business system.

“Our software was slow and it crashed all the time,” says Joe Zidanic, controller for the Milwaukee Brewers. “Each time it went down, we had to reenter an entire day’s worth of data. I worried about it every day.”

The Brewers’ CFO wanted to know what other teams used. “The White Sox recommended our reseller, who helped us evaluate various products. We ranked them all by whether they rated a single, double, or triple. Great Plains was a triple. But Sage MAS 500 hit the home run,” Zidanic says.

All-Star Software

Why did Sage MAS 500 ERP score so high? “We needed a solid general ledger package to process accounts payable, but not a lot of retail operations or inventory,” notes Zidanic. “Sage MAS 500 had all the features we wanted at a very competitive price. In addition, our Sage Software business partner



was extraordinary—someone we felt we could rely on for years to come.”

The Milwaukee Brewers now use Sage MAS 500 to issue purchase orders, process accounts payable and accounts receivable, process their cash management, close the books, and produce various financial statements. Sage Abra modules have automated payroll, timecard, and human resources management. The Brewers also use the system to run other subsidiary financials.

“We must report to our ownership and to Major League Baseball, each of whom has its own categories,” says Zidanic. “We also break out minority- and women-owned

CHALLENGE

Outdated DOS-based business software was slow and crashed frequently, requiring that a full day’s data be reentered each time.

SOLUTION

Sage MAS 500 with full complement of financial modules, plus Sage Abra HRMS modules, such as Abra Payroll, Abra Attendance, and Abra HR.

RESULTS

Time required to close books reduced from 15 days to seven; ability to run automated reports saves at least two days of work every month.



Your business in mind.

