



CUSTOMER SUCCESS STORY

CUSTOMER

Promontory Financial Group

INDUSTRY

Financial services consulting

LOCATION

Washington, DC

Number of Locations

Four (including international affiliate)

Number of Employees

50

SYSTEM

Sage MAS 500

Modules in Operation

- General Ledger
- Accounts Payable
- Accounts Receivable
- Project Accounting
- eTimesheets
- Multicurrency
- Cash Management
- Data Porter

Promontory Financial Group Maintains Prominence With Sage MAS 500

“The accounting software that we were initially using didn’t have the horsepower we needed to keep pace with our growth,” says Michael Kollar, Controller of Promontory Financial Group. “Our financial systems weren’t reliable, couldn’t handle our volume of transactions, and were quickly spiraling out of control. With Sage MAS 500, we found the software we needed to keep our financial house in order and support our explosive growth.”

Financial order was a top priority at Promontory, a financial services consulting firm headquartered in Washington, DC. “We have very high-profile people on staff, held in great esteem in the marketplace,” Kollar says. “Our business systems must be sophisticated and completely reliable.”

Success With Sage

Having used Sage Software products in previous positions, Kollar felt comfortable selecting Sage MAS 500. “We did some shopping, but found Sage MAS 500 to be comparable to higher-end packages at a much more reasonable price,” he notes.



“Plus, I was confident that, like other Sage products, it would be easy to learn and use.

“We now process all of our transactions, including those of our international affiliate, with Sage MAS 500,” Kollar continues.

“Thanks to Project Accounting, employees now track their time and expenses through eTimesheets and senior management receives detailed project-level financials.”

Fantastic Features

Sage MAS 500 interfaces with standard office software, making it easy for Kollar to export data to a word processor or spreadsheet program for manipulation. “The Data Porter module is an extremely powerful

CHALLENGE

Our previous accounting software was too limited and unreliable, leaving our financial systems “spiraling out of control”.

SOLUTION

Sage MAS 500 with complete suite of financial and project management modules, for a sophisticated, end-to-end business management system.

RESULTS

Data entry time cut by 50 percent; foreign financial statement preparation time cut by 75 percent; billing time trimmed by 20 percent; timesheet processing now 33 percent faster.



Your business in mind.

