



CUSTOMER SUCCESS STORY

**CUSTOMER**

Recording for the Blind & Dyslexic (RFB&D)

**INDUSTRY**

Nonprofit library

**LOCATION**

Princeton, NJ

**Number of Locations**

22

**Number of Employees**

500 full-time, 6,000 volunteers

**SYSTEM**

Sage MAS 500

**Modules in Operation**

- Advanced Planning and Scheduling
- Advanced Manufacturing
- Alerts
- Core Financials
- Customizer
- Data Porter
- eExecutive
- Engineering Change Management
- Inventory Management
- Inventory Replenishment
- Shop Floor Control
- System Manager
- Sage FAS Fixed Assets
- Sage Abra HR

## RFB&D: “Learning through Listening” with Sage MAS 500

Life-transforming is how users of Recording for the Blind & Dyslexic (RFB&D) describe their books on CD and tape. Miraculous is a better description of the process that the nonprofit uses to create and distribute the 100,000+ titles in its library.

A loyal cadre of 6,000 volunteers record textbooks at all educational levels in 29 studios around the country. Studio booth time must be carefully allocated according to book inventories, release dates and volunteers’ availability. Yet although the organization is run like a major corporate manufacturer, until recently it relied on an antiquated accounts payable system, a financial package designed for small non-profits doing donor management, and scheduling processes.

**Modernized Manufacturing**

“It’s just not possible to run a modern manufacturing operation with systems that are 20 years old,” explains Peter Beran, senior vice president of information technology. “We had Blackbaud Accounting plus RaisersEdge. These were good in



their own way. But they could not handle our needs for dynamic scheduling, powerful manufacturing and distribution management.”

RFB&D selected Sage MAS 500 ERP with a full complement of financial and manufacturing modules, and implemented it across the enterprise over 15 months. Now the software manages everything from sales and inventory to back-end financials and scheduling.

“Information flows seamlessly from our customer relationship management software into Sage MAS 500,” Beran says. “Our accounts payable, general ledger and accounts receivable are all incorporated

**CHALLENGE**

Existing Blackbaud and RaisersEdge software could not support sophisticated manufacturing processes, coordinate multi-location recording schedules, or manage finances.

**SOLUTION**

Sage MAS 500 with suite of financial and manufacturing modules, creating a fully integrated enterprise resource planning (ERP) system.

**RESULTS**

Sage MAS 500 contributed to double-digit increase in book production last year through better scheduling and information flow.



Your business in mind.

