



insights for the life of your business™

MAS 500

WEB-BASED REPORTING

All Sales Order reports can be generated and viewed through Microsoft Internet Explorer with our Web Reports module, with the same high level of security as with the module's standard output.

REPORTING FEATURES

- Maintain custom layouts for printed forms used throughout all MAS 500 modules.
- Tailor Sales Order forms to your organization's design requirements.
- Export all report data to an external file. Data types supported include ASCII text, delimited, Excel, Lotus 1-2-3, HTML, RTF or Microsoft Word.
- Output any report to the screen, a printer or a variety of file formats.
- Create customized, presentation-quality reports through Crystal Reports software.

REPORTS

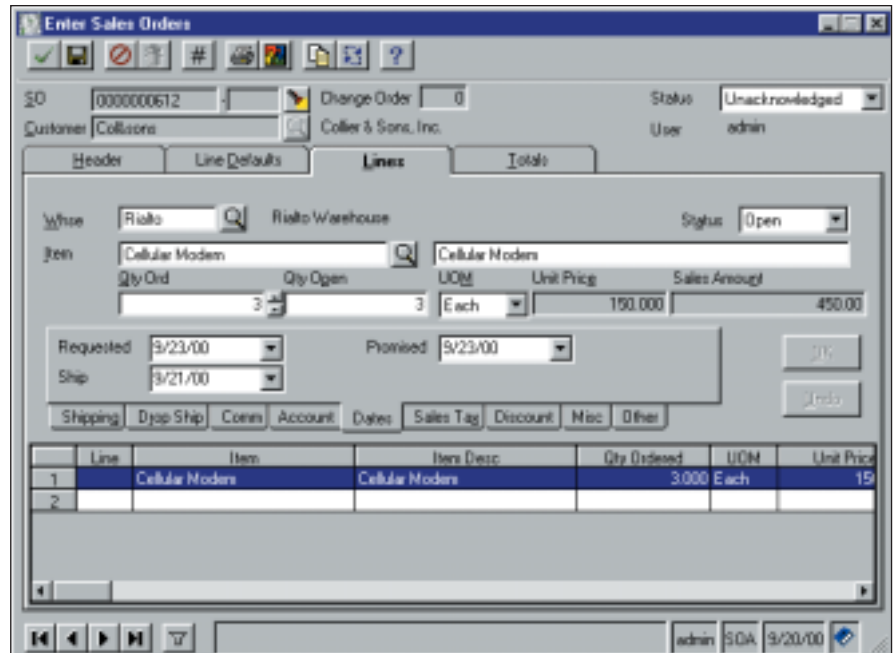
- Back Orders
- Aged Orders
- Change Orders
- Projected Sales
- Expected Shipments
- Sales Order Profitability
- Quote Expiration
- Blanket Orders
- Sales Orders
- Sales Order Status
- Open Sales Order Items
- Sales History
- Sales Analysis

MAS 500 SOLUTIONS

- CRM and E-business
- Financials and Project Accounting
- Distribution and Manufacturing
- Human Resources and Payroll
- Customization



SALES ORDER



Enhance Customer Service and Productivity

The MAS 500 Sales Order module helps you maximize productivity and increase customer satisfaction by improving efficiency throughout the sales process. This module is an integral part of the MAS 500 distribution series, which has been designed with input from supply chain experts to meet the specific needs of businesses that stock, sell and ship products. MAS 500 is a highly reliable, robust and integrated series of business applications that delivers a flexible, scalable and full-featured total e-business management solution.

The Sales Order module puts vital customer and inventory information at your fingertips to help you keep your most critical business processes operating smoothly and efficiently. A set of powerful sales analysis tools takes the guesswork out of maintaining appropriate inventory levels, giving you critical data to help ensure that you have sufficient inventory to satisfy customers' expectations, while stocking the precise amount of each item to maximize profits and cash flow.

With its extensive drill-down and drill-around capabilities, Sales Order lets you track a transaction, step-by-step, back to its original source. It also tracks inventory item availability, pricing, lots, serial numbers, quantity pricing, specific customer pricing, costs, and customer credit limits. You can even establish a wide range of item or customer-specific information at the sales order line, including shipping information, drop shipment requirements, commission, account numbers, vital order dates, sales tax, and trade discount percentages.

With the MAS 500 Sales Order module, the most complex, out-of-the-ordinary tasks can be performed quickly and conveniently — saving you time, money and effort.

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