

best software

insights for the life of your business™

MAS 500

- eSalesforce leverages the power of the Internet so your sales team can maximize selling opportunities, provide exceptional customer service, and ensure that your company keeps its competitive edge.

THE POWER OF eSALESFORCE

- Access critical account information online anytime.
- Expedite customer credit applications.
- Place orders online.
- Check status of orders and shipments.
- Track payment, billing and credit information.
- Review sales goals and commissions.

MAS 500 SOLUTIONS

- CRM and E-business
- Financials and Project Accounting
- Distribution and Manufacturing
- Human Resources and Payroll
- Customization



eSALESFORCE

The screenshot shows the MAS 500 eSalesforce interface. The main section is titled 'My Information' and contains several data tables:

- My Information Table:**

Opportunity	Account	Description	Days Estimated Data	Potential Prob.(%)	Weighted Sale	
IBM for Notebook	Aliboron, Inc.	Plan Servers	5	4,100.00	4,100.00	
Concerto Systems	Aliboron, Inc.	200 for Notebook		512.00		
Microsoft Systems	Concerto Systems	Concerto Systems-Phase 1	1300	01-Dec-1999	1,991,800.00 (100)	1,991,800.00
Microsoft Systems	Aliboron, Inc.	Microsoft Systems-Phase 1	1304	17-May-2001	4,104,800.00 (100)	4,104,800.00
Parvus Industries	Parvus Industries	Parvus Industries-Phase 1	1311	29-Mar-2001	91,800.00 (50)	45,900.00
Chicago Auto Products	Chicago Auto Products	Chicago Auto Products-Phase 1	1326	11-Apr-1991	90,750.00 (50)	45,375.00
Solar Mail Systems	Solar Mail Systems	Solar Mail Systems-Phase 1	81	19-Apr-1991	1,854,800.00 (50)	927,400.00
Clayco Manufacturing	Clayco Manufacturing	Clayco Manufacturing-Phase 1	129	17-Dec-2001	180,800.00 (50)	90,400.00
Urbaton Systems	Urbaton Systems	Urbaton Systems-Phase 1	141	08-Dec-2001	2,794,800.00 (50)	1,397,400.00
Tachika Industrial Products	Tachika Industrial Products	Tachika Industrial-Phase 1	128	04-Dec-2001	28,162,400.00 (50)	14,081,200.00
Burke Dill Company	Burke Dill Company	Burke Dill Company-Phase 1	107	01-Dec-2001	28,885,475.00 (50)	14,442,737.50
Aliboron, Inc.	Aliboron, Inc.	Aliboron, Inc.-Phase 1	25	01-Dec-2001	3,126,000.00 (50)	1,563,000.00
Aliboron, Inc.	Aliboron, Inc.	Aliboron, Inc.-Phase 2	89	28-Feb-2001	1,827.00 (100)	1,827.00
- Customer Order Log Table:**

Date	Order Number	Customer	Status	Currency	Amount
25-Mar-2001	00-000000004	Aliva Garage Doors	Closed	USD	136.49
25-Mar-2001	00-000000009	Aliboron, Inc.	Unacknowledged	USD	1,078.25

Empower Your Sales Force

The newest MAS 500 module, eSalesforce, will empower your salespeople with a level of efficiency, productivity, and customer service that is sure to boost sales. With eSalesforce, you can keep your sales team in the field and help them maximize their selling opportunities. eSalesforce empowers your salespeople with real-time remote access to critical customer account information and the ability to perform essential sales activities, including placing orders, checking order and shipment status, as well as managing invoicing, payment, and credit history. Down-time turns into up-time when your sales team has remote access to their accounts. Whether you're on the road, in the air, or at home, eSalesforce ensures that you can keep up with new opportunities, manage forecasts, and review sales and commission results.

